

## INDIVIDUAL GIFT TO THECAMPAIGN

**Our donors' generosity is very much valued and recognized according to our Donors' Clubs and Circles listed below.**

If you wish your gift to be anonymous, please check here

Donors' Clubs	Accumulated donations in € (pledges payable over 5 years max)	Accumulated donations in US\$ <sup>(1)</sup> (pledges payable over 5 years max)
Major Donor	From € 150,000	From US\$ 200,000
Diamond	€ 100,000	US\$ 133,000
Platinum	€ 50,000	US\$ 66,500
Gold	€ 25,000	US\$ 33,250
Silver	€ 10,000	US\$ 13,300
Bronze	€ 5,000	US\$ 6,650

*(1) 1 € = 1.33 US\$*

Friends of HEC, Inc. is a 501C3 foundation and can issue tax receipts to US-based donors. Please check with your fiscal advisor for more details about deductibility on your tax income. You will receive a letter and a tax receipt upon gift payment. Thank you.

### Terms of gift

**Amount:** \$ ..... (Whatever its amount, every gift counts)

**Preferred allocation:**

Scholarships & financial aid       Research & faculty  
 Pedagogical tools       International development

### Terms of payment

Payable one-time       Payable over 3 years       Payable over 5 years

### Means of payment

#### By cheque:

Please send a cheque payable to Friends of HEC Inc along with this form to Friends of HEC Inc, c/o Pierre de Ravel, Dewey & LeBoeuf, 1301 Avenue of the Americas, New York, NY 10019  
Tel 212 424 8545 – Fax 212 649 9373.

#### By US stocks:

Please indicate ISIN, number of shares, trade date, settle date and settlement instructions to:

**Raymond James - Financial Services**, Inc. 19 East 54th Street - New York, NY 10022  
Tel 212-833-1094 – Fax 212-319-4917.

Account details: Raymond James DTC Securities - DTC #0725 - FAO: Friends of HEC  
Account Number: 21958933.

### Personal contact information

Last name ..... First name .....

E-Mail ..... HEC class .....

Occupation (compagny name & title) .....

Date : .....

Signature : .....

**Every gift counts. Thank you for your support.**